

**Mike Tate**  
**Vice President, Business Development**  
**Greenwave Innovations**

Mr. Tate is a founding partner of Greenwave Innovations Inc. and brings with him 20+ years of sales, sales management, entrepreneurial and business development expertise. Prior to taking a leadership role within Greenwave, Mike held an executive position with a large North American electrical contracting company, overseeing technical sales and management of pan-Canadian accounts. Mike's extensive network within the business community and approach to relationship management are the cornerstone of Greenwave's client relations. In addition to being featured as a keynote speaker, panelist and panel host at numerous industry events, Mike dedicates a significant portion of his free time to charitable and noteworthy community initiatives.